

Date: 22-Dec-2020

Subject: VAT changes resulting from Brexit – Nanostring Technologies, Inc. (United States)

**NOTE: If you are receiving this letter and your company/organization is not located in the United Kingdom, you may disregard this notice. Additionally, if you are a customer of Nanostring, but are exempt from paying VAT for direct supply purchases in the United Kingdom, please disregard this notice and continue to include your VAT exemption certificate with any future purchase orders for Nanostring products.**

Dear Nanostring Customer,

The effective date for Brexit is the 1<sup>st</sup> of January 2021. As of that day, the United Kingdom (the “UK”) will no longer be part of the European Union (the “EU”) for VAT and customs purposes. This change requires a change in invoicing practices specific to UK based customers.

Nanostring Technologies, Inc., as United States based company, is planning to continue ownership of the freight and import process for all products it is shipping into the UK. However, due to the changes in intra-community supply rules following Brexit, these imports will now be considered a “local supply” within the UK. As a result, Nanostring products destined to UK based customers will now require a 20% VAT to be included on our invoices.

As noted above, **if you are a VAT exempt entity within the UK and you have provided supporting documentation to Nanostring, no VAT will be included on future invoices.**

**We request that you send NanoString Support your UK VAT number and any VAT exemption certificate to [taxes@nanostring.com](mailto:taxes@nanostring.com). If this information is not available to you, please work with your Procurement Department to provide Nanostring with this information. You may also direct any questions regarding this notice to the same email address.**

We thank you in advance for your patience during the Brexit transition. We value you as a customer of Nanostring Technologies, Inc. and look forward to continuing our partnership with you!

Kind regards,



Mark Daniel  
Vice President, Finance  
Nanostring Technologies, Inc.